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SCRANTON CITY COUNCIL MEETING PUBLIC CAUCUS

IN RE: PUBLIC CAUCUS TO EXPLAIN A SECOND
UNFUNDED DEBT BORROWING FOR 2012, AND THE NECESSITY FOR
EMERGENCY LEGISLATION.

HELD:

Thursday, September 13, 2012

LOCATION:

Council Chambers

Scranton City Hall

340 North Washington Avenue

Scranton, Pennsylvania

 ${\tt CATHENE~S.~NARDOZZI,~RPR}$

OFFICIAL COURT REPORTER

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CITY OF SCRANTON COUNCIL:	
JANET EVANS, PRESIDENT	
PAT ROGAN, VICE-PRESIDENT	
ROBERT MCGOFF	
FRANK JOYCE	
JOHN LOSCOMBE	
(Not present)	
NANCY KRAKE, CITY CLERK	
CATHY CARRERA, ASSISTANT CITY CLERK	
BOYD HUGHES, SOLICITOR	
	JANET EVANS, PRESIDENT PAT ROGAN, VICE-PRESIDENT ROBERT MCGOFF FRANK JOYCE JOHN LOSCOMBE (Not present) NANCY KRAKE, CITY CLERK CATHY CARRERA, ASSISTANT CITY CLERK

MS. EVANS: I call this public caucus to order. The purpose of this meeting is to explain a second unfunded debt borrowing for 2012, and the necessity for an emergency legislation which has been included in tonight's city council agenda. City council asked Business Administrator Ryan McGowan and Mr. Mike Judge from Case Con to present this issue to the public and we thank them for their participation.

Following the presentation, council members may comment in the established order. Please begin, Mr. McGowan.

MR. MCGOWAN: Thank you, President.

I'd like to take this opportunity to thank council, again, for the work we have done with the recovery plan in the last few months. Obviously, it hasn't been easy, but we are moving forward and I think that at this point it is the most important thing for the City of Scranton.

The reasoning behind the emergency
manner for the second unfunded debt is
basically that we are at a point here
getting late in the year and it's the end of

the September, we need to get this passed. We have already been approved for one unfunded debt of \$9.85 million back in January and we are working towards, you know, this other 9.75 million that will cover the expenses from the deficit within the 2012 budget.

As you recall, the original \$9.85 million that was approved back in January, was basically to cover the holding of the accounts payable within 2011. Most of that went to obviously health care and other outstanding bills, the funds have been borrowed from worker's comp to pay on the TAN and the other additional, you know, general obligation bills that we had held.

When we do achieve that and get that borrowing, that would allow us to have the funds available that are budgeted within the 2012 budget, but moving forward. This additional 9.75 is basically because of the debt refinancing that was placed in the budget for \$6.4 million, that not being achieved at that amount. At this point, when we do end up closing on the initial

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unfunded debt there is a possibility that another debt payment would have to be paid here in September, so that amount would have to, you know, be less than what we were particularly budgeting for. It was roughly at this point of the year around \$2 million. The payment of \$414,000 for the end of -- at the end of September would then have to be taken out of the original unfunded debt "A" and put towards the unfunded debt "B" of this year.

The additional, you know, overages and certain expenditure line items such as the funds sent to the Parking Authority for debt service, some overages within the standard salary due to some overtime costs, and other revenues at this point in not coming to fruition. Now, obviously, you know, we are still in September and these are projections. The thought process was that it was originally at 8.9 within the mandate sheet that was passed within the recovery plan.

The additional thought was to put it up to 9.7 to cover, obviously, the debt

payment we talked about and any other overages or revenues not met along with, you know, looking at the situation of having or making sure that the city has enough funds moving forward in 2012 and also taking into account the cost of issuance and making sure that is taken into account and as I stated just before, the funds that we would receive would cover us through the end of the year and we would hit our projection that was on the recovery plan of \$1.1 million surplus at the end of the year.

Moving forward, obviously, everyone understands that we have to get it on the schedule down at the Court of Common Pleas, and the emergency fashion, if passed tonight, would allow us to continue that. You know, we had, obviously, a lot of things to be done in a short amount of time along with, you know, having this unfunded debt is still working to find, you know, a borrower to work with and, additionally, you know, we would have to work together within the confines of putting the budget together and work on, you know, the process of getting a

TAN for next year. So, obviously, there is a myriad of list of things that need to be done moving forward here. So, you know, to get this done in an emergency fashion allows to us get the ball rolling and, you know, work within the recovery plan that was passed a few weeks ago.

MS. EVANS: Once again, just so that the public can understand if you can explain the purpose of the 9.75 million. I know you said 6.4 million for the debt refinancing that did not occur and then I believe possibly a \$2 million bond payment due in September?

MR. MCGOWAN: For? Oh, that would be -- I'm sorry, the \$414,000. That's \$414,00 with the bond payment on our A, B, C and D Series so you would have that into account. We are looking at this point the projection of being over on salary expenditure line close to a million. I guess the wild card at this point is are there any other additional funds the Parking Authority will need for the December payment. I think that's something that we

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will be working with, you know, the receiver on and seeing where we are at. Obviously, we are going to be probably over budget at this point about \$330,000, \$350,000 that could increase depending on what goes on in the next few months with that debt payment guarantee and the guarantee that the city has on the debt and then there is an additional revenue that, you know, as far as projections we are looking at now that may not come to fruition. The ability to say 9.75 doesn't mean that we may need 9.75, we put "up to". So if it's less than, obviously, we are going to borrow less at this point.

So we have had a better idea I think as we keep moving forward, you know, refining that number and basically working within the confines of the recovery plan, you know, and projected that 1.1 million surplus. I think that's what we want to stick to at this point.

MR. JUDGE: I think, President of Council, just to simply look at it, the refundings that Ryan was speaking about is

basically the same what I call deficit financings. You are running a total between two years of about \$20 million of unpaid bills between two years, 2011 and projected 2012, about 10 million bucks a year. Call it refundings, call it unfunded debt, call it what you will, you are going to issue approximately \$20 million in two tranches to pay past bills. That's really the global easy way to understand it.

MS. EVANS: Thank you. Does the unfunded debt borrowing require tax increase, and if so, how has a potential tax increase been covered?

MR. MCGOWAN: Well, I think if we went back to the initial judge's order that came about in January, the judge had ruled that, you know, it would have to be done through a tax increase. I don't know if that the judge would put that order in going forward, but, obviously, you know, looking at our mandate sheet we have accounted for that debt service of this unfunded debt moving forward, so in essence we have covered it on our end.

I don't know, you know, what the judge's order would say with respect to 2 3 moving forward with the paying of that outstanding object. 4 5 MS. EVANS: Thank you. Councilman Joyce, do you have any questions or 6 7 comments? MR. JOYCE: Very briefly, just to 8 9 repeat, the \$9.75 million total that we're borrowing for as far as the unfunded 10 11 borrowing, 6.4 is for the cost of the 12 refinancing that we are not receiving. 13 \$414,000 is for bond payment in September. 14 A million dollars is in salary overages which include police overtime and hiring 15 16 back additional firefighters I'm assuming, 17 too. 18 MR. MCGOWAN: Yes, you would be 19 correct on that. 20 MR. JOYCE: And \$350,000 for the SPA 21 overage in their debt payment? 22 MR. MCGOWAN: Yes. And 23 additionally, obviously, the issuance of the 24 cost we talked about with the borrowing. 25 Now, I don't have an accurate projection of

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that at this point, our hope is that it will be less than the initial "A" because of a lot of the due diligence already being completed by suggested parties.

MR. JOYCE: And just to confirm, as Mrs. Evans said, the tax increase that would be associated with such a borrowing is already built into the recovery plan; correct?

MR. MCGOWAN: Yes, and we have obviously worked on that and accounted for it, you know, through the increases and other, you know, other revenue generating ideas that we worked on, so moving forward it's, you know, I don't know if we know what-- whomever judge may have it what he would decide to do as far as the repayment of that obligation.

MR. JOYCE: That's it.

MS. EVANS: And, Councilman McGoff, do you have questions or comments?

MR. MCGOFF: Thank you. First, are we hopeful that there is an institution out there that will participate with us in this borrowing?

MR. MCGOWAN: I would say the outlook is better now than it has been earlier in the year and in the summer. I think the passage of the recovery plan has assisted with that. Obviously, tough decisions were made by everyone and, you know, I think that the local financial institutions along with the capital markets have understood that and realized that and I'm hopeful that we will be able to, you know, find someone who will be willing to lend to us.

MR. MCGOFF: And if, in fact, we do receive this unfunded debt, that would balance the budget for 2012 and allow us to move into 2013?

 $MR.\ MCGOWAN:\ With the surplus,\ yes.$

MR. MCGOFF: Without a shortfall?

MR. MCGOWAN: Yes, with the surplus.

That was the hope within the recovery plan itself we projected about a \$1.1 million surplus.

MR. MCGOFF: And I guess the last thing, I'm assuming that everything that we are looking at here is in compliance with

the recovery plan that we did?

MR. MCGOWAN: Yes. Yeah, absolutely. Obviously in the recovery plan it's at 8.9, but that's a varying among because of -- you know, all depending on when and if we were to close this first unfunded debt, so it's really just a timing aspect. It would be less of a borrowing in the unfunded "A" and that would just be kind of pushed towards the unfunded "B".

MR. MCGOFF: Thank you for your appearance here this evening.

MR. MCGOWAN: Thank you.

MR. JUDGE: Mr. McGoff, on your first question, Ryan was certainly correct on the Chaney situation. When we set down with the bank last week we began looking at alternatives in case that didn't happen or didn't happen in time and I am working with that bank to either structure a bridge if we needed money at the end of the year for some reason just in case, and we are also working with them on some other ideas so hopefully we will not just have all of baskets in the Chaney, but that seems to be the most

economical way to go right now.

MR. MCGOFF: Thank you very much.

MS. EVANS: Councilman Rogan, do you have any comments or motions?

MR. ROGAN: Yes, just a very brief questions. I guess this would be for Mr. McGowan, what would be the total amount of unfunded borrowing between issues?

MR. MCGOWAN: We are looking at roughly I think right over \$21 million.

MR. ROGAN: \$21 million. And I understand that there was a \$1.1 million surplus in the recovery plan, can you explain the purpose of the borrowing that extra money if it's a surplus?

MR. MCGOWAN: Well, I think it's important to understand and realize that, you know, within municipal government we sometimes have unexpected encumbrances that come up during the year. Moving forward, I think it's important that we end the year with a surplus as opposed to having, you know, a three or four million dollar hole. I think it allows to have money in the bank and have our bills paid in a timely manner.

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I think it's important moving forward not only with, you know, paying our employees, but also paying the vendors. You know, we have had some vendors who are out 90, 120, 150, 180 days and I think it's important that the services they provide to us that, you know, we in turn pay them back in a timely manner so that surplus will allow us to, you know, be able to pay vendors back in a timely manner and allow us to move forward and have cash that, you know, we are not worried within a TAN situation if we had to close a TAN, you know, having to meet a payroll or having an expense coming up early in that year that we wouldn't, you know, we wouldn't have the funds available for.

MR. ROGAN: And one final question, are you looking to pursue traditional bank lending or is this a bond issuance?

MR. MCGOWAN: We would like I would say probably particularly the same way we did the debt ordinance for the unfunded debt "A". It provided for the bank, a bank qualified loan or a capital market solution. I think, Mr. Hughes, you would recall on

that it was within the ordinance. We thought it was best to keep our options open, so I would think we would do the same thing, you know, moving forward with the "B".

MR. ROGAN: So the interest rate and all of that wouldn't find out until a lender would come --

MR. MCGOWAN: Yeah. I mean, we could speculate, but, you know, at this point without -- I would say once we can close the deal on the "A" we will have a better idea of probably what we are looking at with the "B".

MR. ROGAN: Thank you.

MR. MCGOWAN: Thank you.

MS. EVANS: Just two final questions, because of this \$1.1 million anticipated surplus, might it be possible that the TAN for 2013 could be a bit less?

MR. MCGOWAN: Yeah. Absolutely.

You know, I mean, hot having accounts

payable being as high and having, you know,

funds in the bank it will allow us maybe not

to have to borrow as much going through

which in the long run helps us because it's a not as big of a payback. You know, we can stretch that out maybe a little longer with whatever institution we work with so, you know, that would assist the city.

MS. EVANS: And I think you did mention this earlier, but I just wanted to be sure everyone had heard this, is it possible to close the deal on this second unfunded debt for less than \$9.75 million?

MR. MCGOWAN: Absolutely. Yeah, I think going forward we are going to try to stay within the confines of what we have worked with on the recovery plan, but, you know, a lot depends on when we get this first one done and, you know, the debt payments, you know, refinancing is the big thing at this point and then hoping that there is no, you know, unexpected expense that comes through, you know, the year moving forward.

So, you know, I think saying the 9.75 gives us the possibility that if we don't need 9.75 we are not going to borrow that. You know, if we only need 8.9 then

that's what we'll end up doing.

MS. EVANS: Okay. Very good. I just wanted to say to members of the audience, if any of you had any specific questions for the Business Administrator or Mr. Judge you could submit those in writing to Ms. Marciano and we will get them to either or both gentlemen, they can answer them and then we will give those answers back to you.

Again, I'd like to thank both of you gentlemen for coming in tonight and explaining the need for this emergency legislation and the use of the unfunded debt borrowing. I believe if you have nothing further or no questions of us we would --

MR. HUGHES: Madam President, if I could just ask two short questions?

MS. EVANS: Oh, certainly.

MR. HUGHES: Ryan, how much of the SPA do you have in the second -- you know, in legislation for tonight?

MR. MCGOWAN: I believe it's \$325,000.

MR. HUGHES: Okay, I just would want

to be an internal optimist, but if there is \$1.6 million in the budget, you took out a one million in June --

MR. MCGOWAN: Yes.

MR. HUGHES: -- we are taking out -that will leave \$600,000 in contingency
funds, we are taking out 325 tonight which
would leave 275 in the contingency fund, I
believe this bond payment coming up on
Saturday is like \$900,000.

MR. MCGOWAN: I have it at 959,227,50.

MR. HUGHES: Okay, 959,000 which means that the Authority came up with over \$600,000 because we are only coming up with the 325.

MR. MCGOWAN: Yes, but we did actually from the enforcement aspect forward funds to them that were in the budget, so when we look at that other \$300,000 they had the 300 given from us, this is another 300, you know, within the line item budgeted of enforcement.

MR. HUGHES: Okay. Okay. So I was looking at it, I believe the payment in

December is around \$500,000 that we were somewhere in that area.

MR. MCGOWAN: I think I may have it here, just let me look. You know what, I just have the whole outstanding, I don't have the exact number.

MR. HUGHES: Somewhere in that -MR. MCGOWAN: Your number sounds in
the ballpark.

MR. HUGHES: I think it's around \$500,000, so assuming if the Parking Authority now that, you know, Mr. Washo is in there and that, you know, that we have Central Parking Garages in there managing it, if they come up with \$300,000 on \$500,000 we still have 275 in the contingency fund, so it means that we might not -- hopefully, and we have to see how it plays out in the next three months.

MR. MCGOWAN: Yes, I mean, that would be the hope that I guess the hope would be that we have to give nothing towards it, but worst case scenario, but that would just be that 275.

MR. HUGHES: And maybe less if they

come up with \$300,000 and the payment, I forget what the actual payment is, but I know it's somewhere around a half a million dollars, probably more than half a million.

MR. MCGOWAN: Yeah, I think that's right around the ballpark because I knew the heavier payment, obviously, were the first two of the year and then it lessens with the year going down. So, know, just going back to, you know, from the enforcement line, that money was for forwarded, you know, \$277,000 was forwarded to them within the last week. I think a portion of all of that was used to pay down with the debt from the authorities. Expense line, this other 325 which the city will wire to I believe it's Wells Fargo now.

MR. HUGHES: Yes.

MR. MCGOWAN: We will wire that if it is approved tonight.

MR. HUGHES: That would be tomorrow.

MR. MCGOWAN: Tomorrow, yeah, first thing tomorrow. So no other at this point expenses or checks will be cut to the Authority now that everything is going to be

1 brought in-house you, know, and we will have 2 the enforcement taken care of that from the 3 city's perspective. MR. HUGHES: So the \$10,000, it was 4 5 \$20,000 every two weeks, was being paid to the Authority pursuant to the budget, that 6 will be stopped as of this week. 7 8 MR. MCGOWAN: Yes. 9 MR. HUGHES: And then we'll have 10 right now all of meter people are back 11 in-house, they will be on the city payroll 12 then. 13 MR. MCGOWAN: Yes. 14 MR. HUGHES: There is money in the budget on that. 15 16 MR. MCGOWAN: Yes. It's a --17 MR. HUGHES: From the line item it's 18 there, we used to transfer that directly to 19 the Authority, but now they will be city 20 employees. 21 MR. MCGOWAN: They will be city 22 employees so there is other, you know, 23 initially things we to -- you know from 24 perspective, yeah, they are city employees 25 and they will receive a check from the city.

MR. HUGHES: And just on that, in addition to that allocation that's in the budget for the Parking Authority there is other monies in there, I believe there was \$145,000 for administration fees for the Parking Authority?

MR. MCGOWAN: Um-hum.

MR. HUGHES: That will stopped now?

MR. MCGOWAN: Yes. I'd have to take a look at the breakdown that we have.

Obviously, some goes to enforcement, some goes to just the every day run of the mill expenses for the meter if was to break or needed to be calibrated again.

As far as any of the other funds, yeah, there will be nothing sent to them at this point. So as of, you know, last week or this Monday when the funds were sent to them that was the last check we would send to them at this point because there would be nobody to send anything over to with Central running just the garages and us taking care of the meters now.

MR. HUGHES: So it's safe to say that as of today the Parking Authority will

into the city --

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MR. MCGOWAN: As far as my understanding, yes, other than whatever Central Parking is running through the garages that would be their funds. MR. HUGHES: No, the way that happens with the receiver is all of the moneys that are now produced by the Parking Authority by Central Parking on managing of the parking facilities goes to the receiver. MR. MCGOWAN: And he disburses --MR. HUGHES: It's deposited in his account to go to Wells Fargo. Yes. MR. HUGHES: The only money that the Parking Authority had outside of that was the cooperation agreement, which we are terminating, but in anticipation of that and that all the meter readers would have come MR. MCGOWAN: Absolutely. MR. HUGHES: -- and as of October 8 they are back into the city as of today? MR. MCGOWAN: Yes. They will back

MR. HUGHES: Or tomorrow. MR. MCGOWAN: Yeah. You would be correct to say that they will be working out of city hall tomorrow. MR. HUGHES: And there will be monies coming from the city to the SPA? MR. MCGOWAN: No, nothing. MR. HUGHES: Thank you very much. MS. EVANS: Thank you once again for your participation and we thank the audience as well for coming to listen to all of this very important information that will be voted on tonight. And this public hearing is adjourned -- or caucus, I'm sorry, caucus is adjourned.

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I hereby certify that the proceedings and evidence are contained fully and accurately in the notes of testimony taken by me at the hearing of the above-captioned matter and that the foregoing is a true and correct transcript of the same to the best of my ability.

CATHENE S. NARDOZZI, RPF OFFICIAL COURT REPORTER

The foregoing record of the proceedings of the above cause is hereby approved and directed to be filed.

Date HONORABLE